

# **Welcome Exhibitors!**

# 67th Annual Meeting CSO-HNS

We are delighted to have you exhibiting, and to announce that GES CANADA has been selected as your Official Service Contractor for the 67th Annual Meeting of the CSO-HNS. We trust you'll find the exhibit opportunity to be an effective market place for your products and services.

Listed below is some general information to help with your preparations for this event.

Following is the exhibitor service manual.

**Venue: Fairmont Banff Springs** 

Each 8'x10' draped display booth includes

8' high backwall drape

3' high sidewall drape

1 - 6' skirted table (4' option, see Page 9)

2 - padded chairs

**Shipping**: Please note the Fairmont Banff Springs does not handle exhibitor goods, Boxes and displays are to be shipped to GES, not the hotel. If you are shipping a few boxes we can hold in our office, please contact our office for the small shipment service form, and correct address. These items are not sent to the warehouse.

GES offers Transportation as well as materials handling services and a 10% discount will apply to warehouse materials handling if it and round trip logistics are ordered together. To hire GES as your shipper as well as materials handler, please see pages 4 and 5. For shipments not requiring GES as your shipper, please refer to the materials handling form, page 5. Pre show storage is in Calgary, but the pick up will be from show site in Banff goods are not returned to Calgary for pick up. Tear out is Monday 5 pm, if hiring GES logistics, goods will be picked up that evening. If using another carrier, pick up at the Fairmont Banff Springs would need to be arranged by your company by 8 pm Monday night. Please refer to the package for address label and details, if you have other questions, please contact our office.

If you are shipping internationally and would like **Customs Brokerage Services**, please contact our office.

**Carpet:** The AB/NB exhibit area is carpeted, the Riverview is a finished stone floor. If you would like carpeting for your booth, please see page 9.

**Power:** GES Canada is proud to be the exclusive supplier of temporary **power** and lighting for exhibits at the Fairmont Banff Springs Conference Centre. If you require any electrical services for your booth, please see page 11.

### **Exhibit Hours:**

Move In / Installation - Saturday June 1 2013, 1 pm - 6 pm

Exhibits Open - Sunday June 2, 9am - 5 pm

the exhibit hall will be open Sunday morning to finish setting by 8:30 if required

Monday June 3, 9 am - 5 pm

Move out / Dismantle - Monday June 3, at 5 pm

Following is the exhibitor service manual with information and order forms for a variety of services. Please note there is a discount offered on items ordered 2 weeks in advance. Please review each of the forms, complete the forms for services you require and return them to our office promptly. The payment and credit card charge authorization form is provided to summarize and pay for your total order.

We realize that exhibiting in a tradeshow can be complicated. If you need assistance with your orders or additional information, please call our team at **(403) 762-2828**, or you can reach us by email at **BANFF@GES.COM**.

We are looking forward to a successful meeting and appreciate your support. Thank you for your participation and please let us know if we can assist you in any way.



# **Payment & Credit Card Charge Authorization**

**DISCOUNT DATE:** 

PO Box 960 Banff Albert	a T1L 1J4     Phone: 403 762-2828     Fax: 403 762-2	2777 Email: banff@ges.co	m	May 17, 2013
COMPANY NAME		EMAIL ADDRESS		
STREET		CITY	PROVINCE	POSTAL CODE
PHONE	EXT	FAX		
CONTACT NAME		DIRECT PHONE OR EXTENSION		
I agree in placing th	is order that I have accepted GES CANADA	Credit Card Charge A	Authorization	
	nd GES CANADA Terms & Conditions of Contract	(All Information Must Be Prov		□ MasterCard
		PROVIDE EXPIRATION DATE	EXPIRATION DATE	□ VISA
PLEASE SIGN	AUTHORIZED SIGNATURE			□ American Express
	AUTHORIZED NAME - PLEASE PRINT DATE	Account #		
Payment For Services	GES CANADA requires payment in full at the time			
services are ordered. Fu credit card authorization	orther, GES CANADA requires payment in full at the time in the requires that you provide a with your initial order. For your convenience, we will charge your account for services, which may include		CARDHOLDER'S NAME	PLEASE PRINT
labour and material hand	illing, not covered by your initial payment. All idded and charged to your credit card.	PLEASE SIGN		
<b>Discount Pricing</b> - To qu	ualify for discount pricing, orders must be received		CARDHOLDER'S SIGNATURE	DATE
, ,	e the discount price deadline.	Calculation of Orders		1
Mastercard, Visa, cheque	ES CANADA accepts American Express, e and wire transfers. Purchase orders are not nibitors will be charged a \$25.00 fee for NSF	Transportation (pg 3)		\$
cheques.	iibitois wiii be charged a \$25.00 fee for Nor	Material Handling (pg 4-6	5)	\$
charges incurred on it's b	ch exhibiting firm is ultimately responsible for all pehalf. GES CANADA reserves the right to institute	Furniture & Accessories	(pg 7)	\$
pay.	the exhibitor if the authorized third party does not	Specialty Items (pg 8)		\$
Certificate. Please send the	x exempt in Canada you must provide a GST Exemption above information to the GES CANADA office for this	Carpets and Cleaning (p	g 9)	\$
your tax exempt certificate p		Graphics & Signage (pg	10)	\$
close of the show. Please re	ations - No adjustments will be made to invoices after the fer to the individual forms for cancellation fees. All orders	Electrical & Lighting (pg	11)	\$
may be subject to cancellation	due to the cancellation of an event or non-participation on fees of 50% - 100% of the total order based upon the ormed, and/or GES CANADA set up costs or expenses. A	Installation & Dismantle (	(pg 12)	\$
minimum non-refundable de there is a cancellation of you	posit of \$25.00 will be applied toward the invoice, unless in order.	GEM Counters & Showca	ases (pg 13)	\$
	ns regarding our payment policy please call GES 8 or visit the GES CANADA Servicentre at the	GEM Hardwall Booth She	ow special (pg 14)	\$
show.				\$
=	formation and return payment in full with this You may choose to pay by credit card, or cheque,			\$
-	our credit card charge authorization to be on file		Subtotal	\$
For your convenience, w	e will use this authorization to charge your credit		5% GST	
card for any additional ar rendered to your compar	nounts ordered by your representative or services by for this event.		FULL PAYMENT DUE:	
	end a cheque payable to GES CANADA for your	Charge my credit card in the a	amount above	GST #R104060264
entire order or note the a	mount to be charged to your credit card.	Enclosed is a cheque in the		)

Enclosed is a cheque in the amount above  $\ \square$ 



Booth#

### **Transportation Order Form**

PO Box 960 Banf	f Alberta T1L 1J4 Phone	e: 403 762-282	8 Fax: 403 762-2777 Email: ba	anff@ges.com		
SHIPPER INFOR				IF SHIPPING FROM ANOTHER SHIPPING FROM A SHOW: YES	BOOTH#	TION:
FACILITY/BUSINESS P	ICKING UP FPOM:	ADDRESS:		SHOW NAME:		
CITY:		PR/ST	POSTAL / ZIP CODE	MOVE-OUT DATE:	MOVE-OUT TIMES:	
COUNTRY:		CONTACT:		SHOW CONTRACTOR:	MARSHALLING YARD:	s NO
PHONE:		FAX:		I WILL BE SHIPPING TO THE ADVANCED WAR	REHOUSE YES N	10
	TAILGATE PICK UP REQU	IIRED?	LOADING DOCK?	JP HOURS:		
DESTINATION IN COMPANY/EXHIBITOR	IFORMATION (Return aft	ter show)		IF SHIPPING TO ANOTHER SHOW SHIPPING TO A SHOW:	BOOTH #	N:
FACILITY/BUSINESS D	ELIVERING TO:	ADDRESS:		SHOW NAME:		
CITY:		PR/ST	POSTAL / ZIP CODE	MOVE-IN DATE:	MOVE-IN TIMES:	
COUNTRY:		CONTACT:		SHOW CONTRACTOR:	MARSHALLING YARD:	s 🔲 NO
PHONE:		FAX:		I WILL BE SHIPPING TO THE ADVANCED WAR	REHOUSE YES N	0
	TAILGATE DELIVERY REC	QUIRED?	LOADING DOCK?	OFF HOURS:		
CUSTOMS INFO	RMATION	CUSTOMS BROKE		CUSTOMS BROKER PHONE:	CUSTOMS PAPERWORK ATTACHE	D:
				SERVICE REQUIRED		
ITEMS TO BE SH	ONE WAY		ND TRIP	REGULAR GROUND SERVICE WILL E	EXPEDITED GROUND SE CHARGED ON ACTUAL WEI	GHT & DIMENSIONS
TOTAL # OF PIECES				DIMENSIONS IN INCHE		MATED WEIGHT
	CARTONS (CARDBOARD)			H" x W"	x L"	
	CASES/TRUNKS (FIBRE) (	COLOUR:		H" x W"	x L"	
	CRATES (WOODEN)			H" x W"	x L"	
	SKIDS/PALLETS			H" x W"	x L"	
	CARPET - COLOUR:			H" x W"	x L"	
	OTHER - LIST:			H" x W"	x L"	
CREDIT CARD C	TOTAL# OF PIECES HARGE AUTHORIZATIO	N		MasterCard —	TOTAL WEIGHT  VISA — American Expre	
CARDHOLDER'S NAME	<u> </u>		PLEASE PRINT  CITY	Account #	VISA — Alliencali Expre	
PROVINCE / STATE			POSTAL CODE	CARDHOLDER'S SIGNATURE	EXPIRA DATE	ATION DATE
TERMS AND CO	NDITIONS					

GES CANADA assumes no responsibility for shipments left in booth by exhibitor. All materials are subject to final count and correction at time of actual removal from booth. Shipper hereby designates GES as its agent for tendering shipments to carrier. GES CANADA reserves the right to reroute any outgoing shipment via an alternate carrier in the event the requested carrier fails to pick up the shipment by established carrier check-in deadline. GES CANADA assumes no responsibility for misdirected shipments as a result of old shipping labels which remain on containers. It is the shipper's responsibility to state the national motor freight classification commodity description, otherwise shipment shall be described as exhibition materials.

1) GES CANADA shall not be responsible for damage to uncrated materials, materials improperly packed or concealed damage. 2) GES CANADA shall not be responsible for loss, theft, or disappearance of exhibitors material after the same has be delivered to exhibitor's booth. 3) GES CANADA shall not be responsible for loss theft or disappearance of materials before they are picked up from exhibitor's booth for reloading after the show. Bill of Lading covering outgoing shipments, which are furnished by GES to exhibitors, will be checked at time of actual pick-up from booth and corrections made where discrepancies occur. 4) GES CANADA shall not be responsible for any loss, damage or delay due to fire, acts of God, strikes, lockouts or work stoppages of any kind, or to any causes beyond it's control. 5) GES CANADA shall be limited to the physical loss or damage to the specific article which is lost or damaged, and in any event GES CANADA's maximum liability shall be limited to \$0.30 per pound per article with a maximum liability of \$50 per item, or \$1000.00 per shipment, whichever is less. 6) GES CANADA shall not be liable to any extent whatsoever for any actual, potential, or assumed losses of profits or revenues, or for any collateral costs, which may result from any loss or damage to exhibitor's materials which may make it impossible or impractical to exhibit same. 7) The consignment or delivery of a shipment to GES CANADA by an exhibitor, or by any shipper to or on behalf of the exhibitor shall be construed as an acceptance by such exhibitor (and/or shipper) of the terms and conditions set forth. Exhibitor is responsible to declare all hazardous materials and abide by federal, state and local laws.

All orders governed by the GES CANADA payment policy & GES CANADA Terms & Conditions of Contract as specified in this Exhibitor's Kit.
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AUTHORIZED SIGNATURE AUTHORIZED CONTACT COMPANY NAME EMAIL ADDRESS



Booth#

## **Material Handling Order Form**

PO Box 960 Banff Alberta T1L 1J4 Phone: 403 762-2828 Fax: 403 762-2777 Email: banff@ges.com Make arrangements by May 17, 2013

### MATERIALS HANDLING SERVICE

Ship Prepaid Only — Collect shipments will be refused.

All charges are based on in-bound weights (min. charge applies), or outbound if larger, and are per shipment received, consolidate your goods to one shipment.

Call our office if you have more than one shipment

### Rates Include:

- Storage at the Calgary Warehouse for up to 30 days
- Unloading materials and delivery to your booth
- Removing empty shipping containers from your booth. storing empties, and returning at close of show.
- Reloading materials onto outbound transportation
- · If more than one shipment, call our office . ·

### Exhibitors should label and consign shipments as follows:

**TO: Your Company Name** 75 Dufferin Place SE Calgary, Alberta T2C 4M3 Attn: GES Banff **CSO-HNS** 

Booth #

small item service is available if required please contact our office for details and office ship to address

### \$335.00 MINIMUM CHARGE (UP TO 400LBS)

Late shipments, call our office with details/instructions, do not ship to the hotel

ALL WAREHOUSE SHIPMENTS RECEIVED AFTER May 29 ARE SUBJECT TO A LATE HANDLING CHARGE. Van lines, loose, uncrated or improperly packaged materials may be assessed a special handling fee. GES CANADA is not responsible for concealed damage or damage due to improper packaging. A surcharge is assessed for special trips, handling of shipments arriving late at the warehouse and for shipments arriving at Show-Site after scheduled set-up times, or arriving without service being ordered. If your designated carriers do not pick up or make destination delivery of your shipment on time, neither show management nor contractor will be liable for any resulting delays. Please see the following page for full details of terms and conditions of this service. Shipments over 300lbs will be charged \$80 per 100lbs or part of above 400lbs. Pieces that will not fit on a semi, cannot be moved with a pallet jack, or will not fit into the freight elevator, would incur additional attention and charges. Please contact our office if extra services are required for a quote.

**Return**: Post show pick up will be from showsite. Freight is not returned to Calgary for pick up, and must be picked up by 8 pm Monday, or will be sent forced. If hiring the GES Transportation service this will be scheduled for you by GES. Your company rep on site will need to prepare shipment for return, including filling out a waybill with account number, packaging and securing each piece, removing old labels and labeling each piece for return. Not doing so will incur extra charges. If shipping small shipment via courier (under 200 lbs & unskidded small pieces only) outgoing storage fees will apply (\$80.00/100lbs ordered in advance, \$120.00/100 lbs arranged on site), and will be charged daily if not picked up by the following business day.

### If shipping internationally:

OMPANY NAME

- □ I understand my company must provide a Commercial Invoice (and any other required forms) with all shipments into and out of Canada, and that I must check that my courier is clearing my goods free domicile and the shipper is responsible for all customs duty and shipping charges for shipments into Canada. Hiring a customs broker is recommended.
- □ Your company must be the importer on record for your shipment.

GES CANADA ca	n not be on ANY customs par	berwork, your compar	ny is the shipper AND the	consignee.			
SHIPMENT DETAILS A	AND MATERIAL HANDLING CHA	ARGES					
Carrier :	Waybill#	# pcs estimated weight: estimated		estimated price:			
We understand that your	calculation is only an estimate. Invoice	ing will be done from	Outgoing Small Shipment Storage for	r courier pick up if			
We understand that your calculation is only an estimate. Invoicing will be done from the actual weight. Adjustments will be made accordingly.				required \$			
I AGREE IN PLACING	THIS ORDER THAT I HAVE READ AND	ACCEPTED GES					
PAYMENT POLICY AND	GES CANADA TERMS & CONDITIONS	OF CONTRACT. SEE	TOTAL ESTIMATED CHARGES: \$  Carry this total to the payment and credit card authorization form				
	NEXT PAGE FOR FULL DETAILS						
_	_			_			



June 2-3, 2013 Fairmont Banff Springs

## **Material Handling Information**

PO Box 960 Banff Alberta T1L 1J4 Phone: 403 762-2828 Fax: 403 762-2777 Email: banff@ges.com

Material Handling is the unloading of your exhibit materials, delivery to your booth, handling of empty containers to and from storage, and removal of your materials from your booth for reloading onto your outbound carrier. This is not to be confused with the cost to transport your exhibit material to and from the event.

### Benefits of Advance Shipping to the Warehouse

Storage of materials for up to 30 days prior to your show.

Delivery of Shipments to your booth by the beginning of exhibitor move-in (schedule permitting).

The hotel does not have facilities for receiving or storing freight.

Saves valuable set-up time.

### How to ship goods

Remove all old shipping and empty storage labels.

Ensure goods are well labeled as yours for this event

Complete the appropriate Material Handling order form.

All shipments must have a bill of lading or delivery slip showing the number of pieces, weight, and type of merchandise.

Take the time to ensure that your display and products are packed neatly and securely.

Do not ship uncrated materials.

If you are shipping your carpet and/or lighting trusses, make sure it is loaded last so it can be unloaded first.

If shipping internationally, we recommend using a customs broker that specializes in clearing goods on a temporary basis - the broker assigned to your show is best.

Your company/representative on site is responsible for all customs documents in AND OUT of Canada pre and post show (a hired broker would prepare these for you), proper labeling and filling out the waybill properly.

If goods are sent incorrectly straight to site, and cannot be stored, they will be redirected to Calgary for storage and delivery at the proper time at the exhibitor's expense. If materials handling was not ordered, the goods may not be released to your booth until the service is ordered and paid for in full.

Goods left to be shipped out that are not prepared (not taped, not labeled) by the exhibitor will incur full labour rates for this service.

### **Freight Carriers**

Select a carrier with experience in handling exhibition materials. Make sure to give your carrier explicit information as to where and when to check-in. Delivery and pick up times are often out of the range of "normal" deliver hours, make sure your carrier is committed to meeting your target dates and times. While making shipping plans to the Show, also plan for the return shipment.

### **Tracking Shipments**

Confirm your delivery date and time with your carrier, and have all pertinent shipping information in the hands of your representative at showsite. You may also want to review the return of your goods at the end of the show.

### **Estimating Material Handling Charges**

Handling charges are based on the weight of the freight. Shipments are billed by the hundred weight and rounded up to the nearest hundred. Minimum per shipment may apply, see enclosed Material Handling Order Form for details. Please prepay all shipping charges - GES CANADA cannot accept or be responsible for collect shipments. Crated and uncrated shipments must be separated and clearly identified on your bill of lading.

**Crated** - Material that is skidded, or is any type of shipping container that can be unloaded at the dock with no additional handling required.

**Uncrated** - Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting bars or hooks.

**Special Handling** - Defined as shipments that are loaded by cubic space and/or packed in such a manner as to require special handling, such as ground loading, side door loading, constricted space loading, and designated piece loading or stacked shipments. Also included are mixed shipments and shipments without proper delivery receipts.

**Overtime Surcharges** - Shows that move-in or move-out on weekends or late in the day may be subject to overtime surcharges. See enclosed Material Handling Order Form for details.

Late Surcharges - A surcharge may apply if advance freight is received after the published deadline date for shipments to arrive at the warehouse. See enclosed Material Handling Order Form for details.

### **Storing Empty Containers**

Properly labeled empty shipping cartons will be picked up, stored and returned after the show. Labels are available at the **GES CANADA Servicentre** or from your GES Service Executive and are for empty storage only. Depending on the size of the show, it can take from one (1) to four (4) hours to return empty crates. Do not store any items in crates marked empty.

### **Outgoing Shipments**

A clearly completely filled out Bill of Lading must accompany all outgoing shipments. Shipping information, outbound forms and labels will be available at the GES CANADA Servicentre, if required, and must be completed by the exhibitor. Exhibitors selecting non-official carriers will need to make their own arrangements for pickup. Make sure that someone from your company will be on-site to oversee the outbound shipment of your display and product. If your designated carrier does not pick up or make destination delivery of your shipment on time, neither show management nor GES CANADA will be liable for any resulting delays, or expenses arising thereof.

### **Machinery Labour and Equipment**

Labour and equipment for uncrating, unskidding, positioning, leveling, dismantling, recrating, and reskidding machinery and/or equipment must be ordered separately. If your material requires specialized rigging equipment, please notify us promptly so that we can make arrangements. When possible supply your own rigging equipment with shipments and pre-rig your material

### **Insurance**

All of goods should be insured by your own insurance policy. Although we do our best to handle your goods as our own, there are many variables in shipping and handling that can affect your exhibit and products. GES CANADA has published GES CANADA Terms & Conditions of Contract that are in your exhibitor service manual. Please read them carefully. It is recommended that your goods be insured.

### **GES CANADA Limits of Liability**

**Liability** - GES is liable for loss or damage to your goods ONLY if the loss or damage was caused by GES CANADA negligence.

**Measure of Damage** - If GES CANADA was negligent and the negligence caused either loss or damage to your goods, then the measure of that damage will be determined by the following:

- **a.** Measure of damages in all situations (including b. below) will be limited by the Depreciated Value of the goods or repair costs, whichever is less.
- **b.** The lesser of \$0.30 per pound per piece, \$50 per piece, or \$1000 per occurrence.

GES CANADA does not offer or sell insurance. GES CANADA is not liable and will not owe for loss or damage to your goods if the damage was not caused by GES CANADA.

# **EXHIBITION FREIGHT**

FROM:

# **EXHIBITION FREIGHT**

FROM:

### ADVANCE SHIPMENT

WAREHOUSE HOURS ARE MON - FRI 8:00 AM - 4:30 PM.

TO:

EXHIBITING COMPANY

**CSO-HNS** 

NAME OF EXHIBITION

BOOTH NUMBER

75 Dufferin PL S.E.

Calgary, Alberta T2C 4M3

Attention: GES Banff

SHIPMENT SHOULD ARRIVE ON OR BEFORE

May 29, 2013



Number

## **ADVANCE SHIPMENT**

WAREHOUSE HOURS ARE MON - FRI 8:00 AM - 4:30 PM.

TO:

EXHIBITING COMPANY

### **CSO-HNS**

NAME OF EXHIBITION

BOOTH NUMBER

75 Dufferin PL S.E. Calgary, Alberta T2C 4M3

Attention: GES Banff

SHIPMENT SHOULD ARRIVE ON OR BEFORE

May 29, 2013



Number PICK UP ADDRESS IS DIFFERENT, WILL BE FROM BANFF, PICK UP ADDRESS IS DIFFERENT, WILL BE FROM BANFF

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FROM:

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### **ADVANCE SHIPMENT**

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TO:

**EXHIBITING COMPANY** 

**CSO-HNS** 

NAME OF EXHIBITION

**BOOTH NUMBER** 

75 Dufferin PL S.E.

Calgary, Alberta T2C 4M3

Attention: GES Banff

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### **ADVANCE SHIPMENT**

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**CSO-HNS** 

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BOOTH NUMBER

75 Dufferin PL S.E.

Calgary, Alberta T2C 4M3

Attention: GES Banff

SHIPMENT SHOULD ARRIVE ON OR BEFORE

May 29, 2013



Number PICK UP ADDRESS IS DIFFERNET, WILL BE FROM BANFF PICK UP ADDRESS IS DIFFERENT, WILL BE FROM BANFF

SE THESE SHIPPING LABELS AS THEY WILL EXPEDITE HANDLING. Make copies as needed



Booth#

### **Furniture & Accessories Order Form**

PO Box 960 Banff Alberta T1L 1J4 Phone: 403 762-2828 Fax: 403 762-2777 Email: banff@ges.com

Discount if ordered by May 17, 2013

Please be advised that each exhibit booth will be supplied with one (1) regular height 4' or 6' skirted table. If you require a specific size table (6', or 4'), please complete this form and forward it to our office to reserve (no charge). The tables skirt will match the show colour(s) unless skirting colour change is ordered below.

Any on-site changes to the supplied tables will be charged at \$25.00 per change.

Supply my booth with 1  $\Box$  4' skirted table  $\Box$ 6' skirted table

Additional tables can be ordered below

_	_	PRICE LIST				<u> </u>
Quantity	Item #	Description	Discount S	•	Regular \$	Total Price
		Skirted Tables 2' deep x 29" high				
		Skirting for Tables - White Vinyl Top and Pleated Skirt on 3 S	Sides Choos	se Co	olour below:	
		oraring for rabios white viring rop and riodiod orari on o			nour bolow.	
	DT4_	Skirted 4' Table, Skirted 4 Sides	\$ 94	.00	\$ 122.00	\$
	DT6_	Skirted 6' Table	\$ 94	.00	\$ 122.00	\$
	DT8_	Skirted 8' Table	\$ 117	.00	\$ 152.00	\$
	DMS	Skirting colour change	\$ 29	.00	\$ 37.00	\$
	DMS	4th Side Skirted, Optional			\$ 39.00	
1		Skirted Raised Tables 2' deep x 36" hi				
		Skirting for Raised Tables - White Vinyl Top & Pleated Skirt	on 3 Sides, (	Choo	se Colour be	low:
	RD4_	Skirted 4' Counter, Skirted 4 Sides	\$ 119	.00	\$ 155.00	\$
	RD6_	Skirted 6' Counter	\$ 119	.00	\$ 155.00	\$
	DMS	4th Side Skirted, Optional	\$ 41	.00	\$ 53.00	\$
		Pedestal Tables 30" Diameter ( finished top, u	ınskirted)			
	FCOFT	Round Coffee Table, 18" Tall	\$ 87	.00	\$ 113.00	\$
	FPEDT	StarbaseTable, 30" Tall	\$ 87	.00	\$ 113.00	\$
	FPEDT	Cocktail Table, 42" Tall	\$ 98	.00	\$ 127.00	\$
		Chairs				
	FGFAC	Arm Chair, Padded Grey	\$ 43	.00	\$ 56.00	\$
	FGFCS	Counter Stool, Padded Grey	\$ 73	.00	\$ 95.00	\$
	FGFSC	Side Chair, Padded Grey	\$ 43	.00	\$ 56.00	¢

Table/Raised Table Skirts/Drape Colours:

Show colour will be provided if no colour is indicated below:

Included table is in show colour(s) unless skirting colour change is ordered.

Black, Blue, Burgundy, Charcoal, Forest Green, White.

TOTAL OF ALL ITEMS ORDERED: \$

Carry total to the payment and credit card authorization form

All orders governed by the GES CANADA payment policy & GES CANADA Terms & Conditions of Contract as specified in this Exhibitor's Kit. Cancellation Policy: Items cancelled will be charged 50% of original price after move-in begins and 100% after installation.



Booth#

## **Specialty Items/Plants Order Form**

Discount if ordered by

May 17, 2013 PO Box 960 Banff Alberta T1L 1J4 Phone: 403 762-2828 Fax: 403 762-2777 Email: banff@ges.com PRICE LIST Quantity Item # Description Discount \$ Regular \$ **Total Price** \$750.00 CALL FMISC 10' POP UP BOOTH UNIT (velcro compatible) 580.00 FOR AVAILABILITY \$ \$ 600.00 CALL FMISC 8' POP UP BOOTH (velcro compatible) 445.00 FOR AVAILABILITY \$ FS® FOLDING STACKABLE SYSTEMS (velcro compatible) \$ 240.00 CALL FMISC FS TABLE TOP MODEL (6'10" across 35"h) 168.00 FOR AVAILABILITY \$ \$ 320.00 CALL FMISC | FS TABLE TOP WITH HEADER (47" h) 226.00 FOR AVAILABILITY \$ \$510.00 CALL FMISC | FS FULL HEIGHT MODEL (6'10" x 6'10") \$ 336.00 FOR AVAILABILITY \$ **Display Items** Signholder 56.00 \$ 75.00 \$ **FCSH FESL** Easel \$ 44.00 \$ 59.00 \$ Coat Tree \$ 55.00 \$ FCT 73.00 \$ Garment Rack on Wheels \$ FGR 58.00 76.00 \$ Stanchion & Rope \$ 39.00 \$ FCS 51.50 \$ Ballot Drum, Table Size \$ **FSBD** 69.00 \$ 93.00 \$ Plexi lock box w/slot \$ 97.00 117.50 \$ **FSBD** Literature stand (Accordion style floor standing 6 shelves) \$ 113.50 FLR 154.50 \$ FBH Bag Stand \$ 70.00 95.00 \$ \$ **FWB** Wastebasket 20.00 | \$ 27.50 \$ **Green Floor Plants** 2' to 5' Tall (silk plant) \$ 71.00 \$ 95.00 |\$ PFP25 \$ 104.00 139.00 |\$ PFP56 5' to 6' Tall (silk tree) \$ Boston Ferns 98.00 \$ 134.00 |\$ **PBF** PMUM Mums or Seasonal flowering plant 52.00 69.00 |\$ ONSITE ORDERS MAY NOT BE AVAILABLE FOR THIS EQUIPMENT Notes:

All orders governed by the GES CANADA payment policy & GES CANADA Terms & Conditions of Contract as specified in this Exhibitor's Kit. Cancellation Policy: Items cancelled will be charged 100% of original price after move-in begins.

TOTAL OF ALL ITEMS ORDERED: \$

Carry total to the payment and credit card authorization form



June 2-3, 2013 **Fairmont Banff Springs** 

# **Cleaning & Carpet Order Form**

Discount if ordered by

PO Box 960 Ba	nff Alberta	T1L 1J4 Phone: 403 762-2828 Fax: 403 762	-2777 Email: banff@g	jes.co	m			May 17, 2013
		CLEAN	ING PRICE LIST					
		Initial (	Cleaning Service					
	S	Service performed prior to show opening. Carpets a	re vacuumed counters du	ısted a	and waste ba	askets are	emptied.	
		lf exhibitor sets up la	te, service may not be pro	ovided				
	BCICB	Per Single Booth		\$	50.00	\$ 65.0	00 \$	
			nily Cleaning Service		. D	0 D=://-		
		Carpets are vacuumed counters dusted	and waste baskets are er	триеа	. Pre snow	& Daily		
	BCDC100	Per Single Booth		\$	98.00	\$ 127.0	00  s	
	2020100		ET PRICE LIST	Ψ	00.00	Ψ 12110	Ψ	
Quantity	Item #	Description		П	iscount \$	Regular	<b>.</b>	Total Price
quantity	110	·	ndard Carpet				•	
			•					
	C0810_	Per single booth 16 oz. Standard Booth	Carpet	\$	170.00	\$ 221.5	50 \$	
			•					
	C0820_	Per double booth 16 oz Standard Booth	Carpet	\$	335.00	\$ 435.0	00  \$	
			Padding Padding					-
		Underpadding is not re		/ NB I	ooths			
	CMISC	' X' = Sq.Ft.		\$	0.90	\$ 1.3	30 \$	
		If carpet is cut to custom size add 50%	avina Fau Duataatian					
		Plastic Cov	ering For Protection	1				
	CAPC	' X' = Sq.Ft.		\$	0.90	\$ 1.3	30 \$	
				•		•	•	
		Prices includes delivery,	installation, rental, a	and re	emoval.			
		Please	Indicate Choice					
			pet Colour:					
		Black		Red				
		Blue		Gre	У			
The Riv	erview is	a finished stone floor, the Alberta New	/ Brunswick are car	pete	d in predd	ominantl	v green pa	attern carpet
				poto	a III produ		y g. 55 p.	20011 Gu. pot
		ase be advised that any damages to the carpet, a luid spills (including hydraulic fluid, varsol, enging the spills (including hydraulic fluid, varsol, enging the spills (including hydraulic fluid, varsol, enging the spills).						
etc.), engine cl	-	cleaner, mud etc. will be charged directly to the	client if	TAL O	F ALL ITEN	IS ORDER	ED: \$	
required. Notes:								thorization form
	All ord	lers governed by the GES CANADA payment policy & GES	CANADA Terms & Condition	s of Co	ntract as spec	cified in this	Exhibitor's Kit.	

Cancellation Policy: Carpet cancelled will be charged 100% of original price after installation.



Booth#

# **Graphics & Signage Order Form**

COMPANY NAME

Discount if ordered by

PO Box 960	Banff Alber	ta T1L 1J4	Phone: 403 762-2828	Fax: 4	03 762-277	7 Ema	ail: banff	@ges.com			May 17, 2013
			GES CANADA maint	ains a t	fully-equip <sub>l</sub>	oed grap	hics sho	p that offers	S:		
	Graphic	Design	Grap	hics Pr	resentation	1			La	aminatio	n
	Desktop P	ublishing	Larg	e Form	at Printing				Logo	Reprodu	ction
	Backlit G	raphics	C	ustom (	Signage				Vin	yl Graph	ics
		For a	custom work and quotat	ions, pl	lease call t	he GES	CANAD	A office liste	d abo	ve.	
			All pri	ces inc	lude delive	ry to the	show				
					PRICES						
Quantity	Item #	Description					Di	scount \$	Re	gular \$	Total Price
					Signs						
	S2228	22" x 28"					\$	68.00	\$	88.00	\$
		Standard	es available, please o signs include up to 1 ard signs are digitally	0 word	ls and a s	election	of colo				
					Vinyl Bann	ers					
		3' x 8'					\$	367.00	tba		\$
		3' x 10'					\$	461.50	tba		\$
		4' x 8'					\$	489.50	tba		\$
		4' x 10'					\$	618.00	tba		\$
	Ва	nners includ	de grommets for hangin	g. Oth	ner sizes a	vailable,		n request. 3		imum hei	T
					e Indicate	Choice					
		u <mark>nd Colou</mark> r Black	•	Copy C	<b>Colour</b> Black			Indi	icate	Physica	l Alignment
		Blue			Blue				AB	С	Horizontal
		Green Red White Yellow			Green Red White Yellow				A B C		Vertical
COMPLETE	СОРУ										
							TO	TAL OF ITEM	MS OR	DERED:	\$
Logos? Plea	ase see the s	ign standard	s sheet for compatible forn	nats.		Carry th	nis total t	to the payme	ent and	d credit c	ard authorization form
	All orders		ne GES CANADA payment pol								nibitor's Kit.
		Cancella	ation Policy: Orders cancelled	will be o	charged at 10	0% of orig	inal cost o	once production	has st	arted.	



Booth#

# **Electrical & Lighting Order Form**

COMPANY NAME

Discount if ordered by May 17, 2013

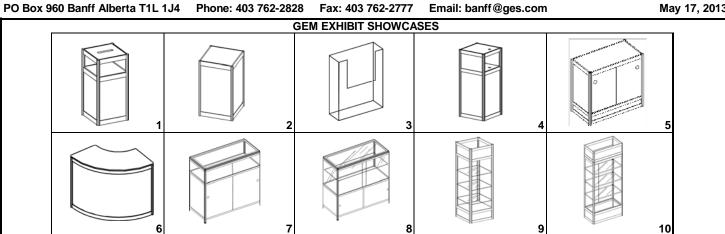
PO Box 960 I	Bantt Alber	ta 11L 1J4 Phone: 403 /62-2828 Fax: 403 /62-2///	Email:	banff@ges.c	om	Iviay i	7, 2013
		PRICE LIST					
O. antitu	lt a #			Diagram 6	Damilan ĉ	On Site Order	Total Price
Quantity	Item #	Description  Electrical - 110 Vo	olt.	Discount \$	Regular \$	\$	Total Price
		Electrical - 110 VC	Jit				
	EL1500W	1500 Watt Duplex Outlet		\$ 109.00	\$ 119.00	\$ 165.00	\$
	EL 0000M	2000 Wett Dupley Outlet		\$ 122.00	\$ 138.00	¢ 470.00	¢.
	EL2000VV	2000 Watt Duplex Outlet  Electrical - Miscellaneous Re	oguiron		φ 136.00	\$ 170.00	Φ
		Electrical - Miscellaneous Ri	equiren	lents			
	ELPB	Power Bars		\$ 22.50	\$ 28.00	\$ 28.00	\$
	ELEC	Extension Cords		\$ 22.50	\$ 28.00	\$ 28.00	¢
	ELEC	Extension Cords		φ 22.30	φ 20.00	φ 20.00	Ψ
		Lighting (Does Not Include	de Powe	er)	_		
	EL D150E	8' Flood Light Stand, 2 - 75 Watt Flood Bulbs		\$ 71.00	\$ 79.00	\$ 95.00	\$
	LLD1301	o Flood Eight Stand, 2 - 73 Watt Flood Buibs		Ψ 71.00	Ψ 19.00	ψ 90.00	Ψ
	ELMISC	1 Bulb Arm Light (clamp on silver)		\$ 48.00	\$ 53.00	\$ 65.00	\$
	ELQL	500 Watt Quartz Light		\$ 100.00	\$ 137.00	N/A	\$
	LLQL	ooo waa daare eigin		Ψ 100.00	Ψ 107.00	14//	<u> </u>
	ELMISC	Special Hookups & Specialty Lighting Available upon reques	st				\$
		For Specialty or 3 phase Power please contact	t our of	fice with			
		details for further information and to rece	eive a qu	uote.			
		Please Note the Follo	wing:				
		☐ 24 Hour power - add 50% to the a	bove pri	ces			
		□ Electrician Charge Extra, if require					
		☐ Additional labour charges may ap		necial connec	ctions or spec	ial wiring	
		, admondration on a geo may up	,p., .c. c	poolal oolillo	onono or opoc	nag	
Notes:							
		<u> </u>	TOTAL	OF ALL ITEM	S ORDERED:	\$	
			Carry th	is total to the	payment and form	credit card a	uthorization
	All orders go	verned by the GES CANADA payment policy & GES CANADA Terms	& Condition	ons of Contract a		s Exhibitor's <u>Kit</u>	
		ion Policy: Orders cancelled will be charged 50% of original price af					



June 2-3, 2013 Fairmont Banff Springs Booth#

### **GEM Counters & Showcases Order Form**

Discount if ordered by May 17, 2013



Quantity	Item #	Description	Discount \$	Regular \$	Total Price
	1 GBB	Ballot Bin - 20"L X 20"W X 36"H	\$ 138.00	\$ 192.50	\$
	2 GPS	Pedestal White - 20"L X 20"W X 36"H	\$ 104.00	\$ 145.00	\$
	3 GPLP	8.5" x 11"Clear Plexi Literature Pocket	\$ 33.00	\$ 44.50	\$
	4 GPS	A/V Pedestal (Black) 26"L X 26"W x 55"H	\$ 221.50	\$ 310.00	\$
		Storage Counter (White with lock, \$30.00 key not returned)			
	5 GCSU	40"L X 20"W X 40" H	\$ 227.50	\$ 320.00	\$
	6 GCC	Curve Counter (White) 60"L X 20"W X 36"H	\$ 240.00	\$ 337.00	\$
	7 G99A	99A Showcase (White/Glass) 40"L X 20"W X 36"H	\$ 247.00	\$ 346.00	\$
	8 G99B	99B Showcase (White/Glass) 40"L X 20"W X 36"H	\$ 263.50	\$ 371.00	\$
		·			
	9 G99C	99C Showcase (White) 20"L X 20"W X 96"H	\$ 290.50	\$ 408.00	\$
		,			
	10 G99D	99D Showcase (White) 40"L X 20"W X 96"H	\$ 405.00	\$ 566.50	\$
		, ,			
		Plexi panels to enclose 99C or 99D	call	call	\$

Notes:

TOTAL OF ALL ITEMS ORDERED: \$

Carry this total to the payment and credit card authorization form

Items 9 & 10 are not enclosed systems, glass shelves only

All orders governed by the GES CANADA payment policy & GES CANADA Terms & Conditions of Contract as specified in this Exhibitor's Kit. Cancellation Policy: Items cancelled will be charged 50% of original price after move-in begins and 100% after installation.

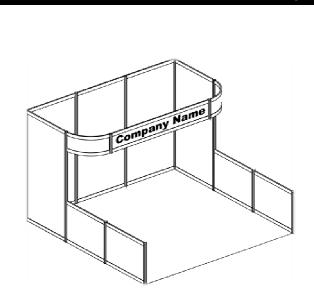


Booth#

# **GEM Show Special Order Form**

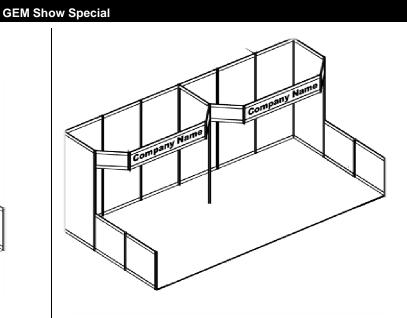
Discount if ordered by

PO Box 960 Banff Alberta T1L 1J4 Phone: 403 762-2828 Fax: 403 762-2777 Email: banff@ges.com May 17, 2013



### Includes:

- Header Sign
- White Infill Panels
- Carpet Choice of Colour
- Installation & Dismantling



### Includes:

- Header Sign
- White Infill Panels
- Carpet Choice of Colour
- Installation & Dismantling

	10' Show Special			20' Show Special						
#	Description	Discount \$	Regular \$	#	Description	Discount \$	Regular \$			
1	10' Show Special Rental Exhibit	\$1,025.00	\$ 1,440.00	1	10' Show Special Rental Exhibit	\$1,800.00	\$ 2,525.00			
	Please Indicate Choice	ce			Please Indicate Choi	ce				

Please Indicate Choice						Please Indicate Choice						
Header Sign					Header Sign							
COMPLETE COPY					COMPLETE	TE	Left:					
					3311		Right:					
Carpet Colour						t Colour	Colour					
		Black		Red			Black		Red			
		Blue		Grey			Blue		Grey			
Notes:												
						TOTAL OF	ALL ITEMS	ORDERED:	\$			
					Carry				card authoriz	ation form		

All orders governed by the GES CANADA payment policy & GES CANADA Terms & Conditions of Contract as specified in this Exhibitor's Kit. Cancellation Policy: Due to material and labour costs, orders cancelled before move-in begins will be charged 50% of original price. Similarly, orders cancelled after movein begins will be charged 100%.



June 2-3, 2013 Fairmont Banff Springs

## **GES CANADA Terms & Conditions of Contract (Page 1 of 2)**

GES CANADA TERMS AND & CONDITIONS ARE SUBJECT TO CHANGE AT GES' DISCRETION WITHOUT NOTICE TO

PO Box 960 Banff Alberta T1L 1J4 Phone: 403 762-2828 Fax: 403 762-2777 Email: banff@ges.com

I. Definitions:

**Agents:** GES CANADA's agents, sub-contractors, carriers, and the agents of each.

**Customer:** Exhibitor or other party requesting services from GES CANADA.

Carrier: Motor carrier, van line, air carrier, or air or surface carrier/ freight forwarder.

**Shipper:** Party who tenders Goods to Carrier for transportation.

Goods: Exhibits, property, and commodities of any type for which GES

CANADA is requested to perform services.

Cold Storage: Holding of Goods in a climate controlled area.

**Accessible Storage:** Holding of Goods in an area from which Goods may be removed during shows.

**Services:** Warehousing, transportation, drayage, un-supervised labour, supervised labour and/or related services.

Show Site: The venue or place where an exposition or event takes

Supervised Labour: Labour that is provided to a Customer to install or dismantle a booth or exhibit space, and is supervised and/or directed by GES CANADA

**Un-Supervised Labour:** Labour that is provided to a Customer to install or dismantle a booth or exhibit space and per Customer's election is not supervised and/or directed by GES CANADA. Customer assumes the responsibility for the work of labour when Customer elects to use unsupervised labour.

### II. Scope

These Terms and Conditions shall be binding upon Customer, GES CANADA, and their respective Agents and representatives, including but not limited to Customer contracted labour such as Customer Appointed Contractors and Installation and Dismantle Companies, and any other party with an interest in the Goods. Each shall have the benefit of and be bound by all provisions stated herein, including but not limited to time limits and limitations of liability.

By acceptance of services of GES CANADA or Agents, Customer and any other party with an interest in the Goods agree to these Terms and Conditions.

### III. Customer Obligations:

<u>Payment for Services.</u> Customer shall be liable for all unpaid charges for services performed by GES CANADA or Agents. Customer authorizes GES CANADA to charge its' credit card directly for services rendered on its' behalf after departure, by placing an order on-line, via fax, phone, or through a work order on site.

<u>Credit Terms.</u> All charges are due before Services are performed unless other arrangements have been made in advance. GES CANADA has the right to require prepayment or guarantee of the charges at the time of request for Services. A failure to pay timely will result in Customer having to pay in cash in advance for future services. If a credit provided to GES CANADA, GES CANADA is authorized to bill to such credit card any unpaid charges for services provided Customer, including charges for return shipping. Any charges not paid within 30 days of deliver will be subject to interest at 1.5% per month until paid.

### IV. Mutual Obligations:

### Indemnification:

<u>Customer to GES CANADA:</u> Except to the extent of GES CANADA's own negligence and/or willful misconduct, Customer shall defend, hold harmless and indemnify GES CANADA from and against any claims, lawsuits, demands, liability, costs, and expenses, including reasonable attorney's fees and court costs, resulting from any injury to or death of persons, or damage to property, relating to or arising from performance under this Agreement.

Customer agrees to indemnify and hold GES CANADA harmless for any and all acts of its representatives and agents,

including but not limited to Customer Appointed Contractors and Installation and Dismantle Companies, any subtenant or other user of its' space or any agents or employees engaged in business on its' behalf of Customer or present at Customers' invitation.

GES CANADA to Customer: To the extent of GES CANADA's own negligence and/or willful misconduct, and subject to the limitations of liability below, GES CANADA shall defend, hold harmless and indemnify Customer from and against any claims, lawsuits, demands, liability, costs and expenses, including reasonable attorney's fees and court costs, resulting from any injury to or death of persons, or damage to property other than Goods. GES CANADA assumes no liability for bodily injury resulting from Customer's presence in areas which have been marked as "off limits to exhibitors" and during hours and days when exhibitors are present in the facility, prior to the start of and after the conclusion of their space lease with show management.

V. No liability for consequential damages. UNDER NO CIRCUMSTANCES WILL ANY PARTY BE LIABLE FOR SPECIAL, INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES, INCLUDING BUT NOT LIMITED TO LOSS OF PROFITS OR INCOME.

### VI. GES CANADA Liability for Loss or Damage to Goods

Negligence standard: GES CANADA shall be liable, subject to the limitations contained herein, for loss or damage to Goods only if such loss or damage is caused by the direct negligence or willful misconduct of GES CANADA.

Condition of Goods: GES CANADA shall not be liable for damage, loss, or delay to uncrated freight, freight improperly packed, glass breakage or concealed damage. GES CANADA shall not be liable for ordinary wear and tear in handling of Goods or for damage to shrink wrapped Goods. All Goods should be able to withstand handling by heavy equipment, including but not limited to forklifts, cranes, or dollies. It is the Customers' responsibility to ensure that Goods are packaged correctly prior to shipment or movement on or off the Show floor.

<u>Receipt of Goods:</u> GES CANADA shall not be liable for Goods received without receipts, freight bills, or specified unit counts on receipts or freight bills. Such Goods shall be delivered to booth without the guarantee of piece count or condition.

<u>Force Majeure:</u> GES CANADA shall not be liable for loss or damage that results from Acts of God, weather conditions, act or default of Customer, shipper, or the owner of the Goods, inherent nature of the Goods, public enemy, public authority, labour disputes, and acts of terrorism or war.

<u>Cold Storage:</u> Goods requiring cold storage are stored at Customer's own risk. GES CANADA assumes no liability or responsibility for Cold Storage.

<u>Accessible Storage</u>: GES CANADA assumes no liability for loss or damage to Goods while in Accessible Storage. Storage charges are for the use of space and are not a form of insurance, or a guarantee of security.

<u>Unattended Goods:</u> GES CANADA assumes no liability for loss or damage to unattended Goods received at Show Site at any time from the point of receipt of inbound Goods until the loading of the outbound Goods, including the entire term of the respective show or exhibition. Customer is responsible for insuring its' own Good for any and all risk of loss.

<u>Labour:</u> GES assumes no liability for loss, damage, or bodily injury arising out of Customer's supervision of GES provided labour. If GES CANADA supervises labour for a fee, GES CANADA shall be liable only for actions or claims arising out of its' negligent supervision. If Customer elects to use unsupervised labour, then Customer assumes all liability for the actions or claims that arise out of such work, and shall provide GES CANADA and show management with an indemnity, including defense costs, for any claims that result from Customers' supervision or failure to supervise assigned labour.



June 2-3, 2013 Fairmont Banff Springs

# GES CANADA Terms & Conditions of Contract (Page 2 of 2)

GES CANADA TERMS AND & CONDITIONS ARE SUBJECT TO CHANGE AT GES' DISCRETION WITHOUT NOTICE TO ANY PARTIES

PO Box 960 Banff Alberta T1L 1J4 Phone: 403 762-2828 Fax: 403 762-2777 Email: banff@ges.com

Empty Storage: GES CANADA assumes no liability for loss or damage to Goods or crates, or the contents therein, while containers are in storage. It is the Customer's sole responsibility to affix the appropriate labels available at the GES CANADA Service Desk for empty container storage. Damage that is the direct result of GES CANADA's negligence shall be subject to the limitations of liability set forth in this document.

Forced Freight: GES CANADA shall not be liable for Goods not picked up by Customer's chosen carrier by the show deadline. It is the Customer's responsibility to complete accurate paperwork for shipping and ensure its' Goods are appropriately labeled. Customer acknowledges that it is a lessee of space, and as such has an obligation to remove its' Goods on or before the targeted time. If Goods remain on the floor after this point, GES CANADA has the right to remove them in order to restore the premises to its original condition for show management pursuant to the venue's lease with show management. In such cases GES CANADA is authorized to proceed in the manner chosen Customer on the Order for Material Handling Services/ Straight Bill of Lading. Failure to select one of the provided options will result in re-routing at GES CANADA's discretion, and at Customer's expense assuming the Goods are labeled for return. GES CANADA retains the right to dispose of Goods left on the show floor without liability if left unattended, left without labels or not correctly labeled.

<u>Concealed Damage</u>: GES CANADA shall not be liable for concealed loss or damage, uncrated Goods, or improperly packaged or labeled Goods.

<u>Unattended Booth:</u> GES CANADA shall not be liable for any loss or damage occurring while Goods are unattended in Customer's booth at any time, including, but not limited to, the time the Goods are delivered to the dock until the time the Goods are received by Customer's chosen carrier. All Material Handling Forms and/or Straight Bills of Lading covering outgoing Goods submitted to GES CANADA will be checked at the time of pickup from the booth and corrections to the count or condition will be documented where discrepancies exist.

Measure of Damage: GES CANADA's liability shall be limited to the lesser of 1) the depreciated value of Goods, 2) repair cost, or 3) the limitation of liability. The limitation of liability shall be \$0.30 (thirty cents) per pound per piece, \$50 (fifty dollars) per article or \$1000.00 (one thousand dollars) per shipment.

No Insurance: GES CANADA is not an insurance company and does not offer or provide insurance. It is the obligation of Customer to ensure Goods are insured at all times. Loss or theft of the Goods in storage or in transit to and from the show and or while on the show floor is the sole responsibility of Customer, unless it is shown that GES CANADA performed in a manner that constitutes gross negligence in the performance of its services for Customer.

Notice of loss or damage: In order to have a valid claim, notice of loss or damage to Goods must be given to GES CANADA within 24 hours of occurrence or delivery of Goods, whichever is later.

<u>Filing of Claim</u>: Any claim for loss or damage to Goods must be in writing, containing facts sufficient to identify the Goods, asserting liability for alleged loss or damage, and making claim for the payment of a specified or determinable amount of money. Such claim must be filed with the appropriate party within the time limits specified below.

Damage Reports, incident reports, inspection reports, notations of shortage or damage on freight bills or other documents, do not constitute filing of a claim.

Claim for goods alleged to be lost, stolen or damaged at the Show Site must be received in writing by GES CANADA within sixty (60) days after the close of the show.

Claims for Goods alleged to be lost or damaged during transit must be received by the responsible party within nine (9) months of the date of delivery of Goods. GES Logistics subcontracts the movement of Goods to third party carriers. Claims for damage in transit should be made directly with the Customer's carrier as shown on the Material Handling form / Straight Bill of Lading. In the event of a dispute with GES CANADA, Customer will not withhold payment or any amount due GES CANADA for Services as an offset against the amount of the alleged loss or damage. Customer agrees to pay GES CANADA prior to the close of the show for all such charges and further agrees that any claim Customer may have against GES CANADA shall be pursued independently by Customer as a separate action to be resolved on its own merits. GES CANADA reserves the right to pursue collection on amounts owed after show close, without regard to any amount alleged to be owed for damage, or loss.

Filing of Suit: Any action at law regarding loss or damage to Goods must be filed within one (1) years of the date of declination of any part of a claim.

### VII. Jurisdiction, Choice of Forum.

This Agreement shall be governed by and construed in accordance with the applicable laws of Canada or, alternatively, and depending on jurisdiction, the laws of the Province of Alberta.

VIII. Advance Warehousing / Temporary Storage / Long Term Storage.

All terms and conditions relative to Advanced Warehousing / Temporary Storage / Long Term Storage are contained in the separate agreement entitled "Storage Agreement". In the event that a Storage Agreement is not executed between the parties, the following shall apply with respect to GES CANADA's liability for Customer's Goods:

The responsibility of GES CANADA with respect to Exhibit Material is limited to the exercise of ordinary care and diligence in handling and storing of Customer's Goods. GES CANADA shall be liable only for loss or damage to Goods caused by GES CANADA's sole negligence. GES CANADA's liability is limited to sixty (\$0.60) cents per pound or the actual cash value per article. In the case of partial loss or damage, the maximum liability shall be prorated based on weight. GES CANADA is not responsible for any loss or damage to Goods caused by, but not limited to fire, theft, the elements, vandalism, moisture, vermin, mechanical breakdown or failure, freezing or changes in temperature, as well as any other causes beyond GES CANADA's immediate control. GES CANADA is not responsible for the marring, scratching, or breakage of glass or other fragile items. GES CANADA is not liable for the mechanical functions of instruments or appliances even if such articles are packed or unpacked by GES CANADA. In no event shall GES CANADA be liable for special, incidental, indirect, or consequential damages, including business loss of any kind, resulting from any damage to or loss of Goods or from any act or failure to act. Customer pays storage fees, if any or costs for advance warehousing for use of the space only. There is no guarantee of security or representations made by GES CANADA as to appropriateness of the conditions for Exhibitors' Material. This risk of loss remains the Customer's alone and GES CANADA recommends the Customer carry and maintain insurance in amounts sufficient to cover its risk

SPECIAL NOTE: THE CONSIGNMENT OR DELIVERY OF A SHIPMENT TO GES CANADA OR ITS SUBCONTRACTORS BY A CUSTOMER OR BY ANY SHIPPER ON BEHALF OF THE CUSTOMER SHALL BE CONSTRUED AS AN ACCEPTANCE BY SUCH EXHBITOR (AND/OR OTHER SHIPPER) OF THE TERMS AND CONDITIONS SET FORTH IN THIS AGREEMENT.